



GRAIN MERCHANDISER INTERN

Company Profile

CGB Enterprises, Inc. is an innovative and entrepreneurial company whose core business revolves around the agriculture and transportation industries in the Midwest and Mid-South, along the nation’s inland waterways. CGB has expanded its services to include handling and transportation of bulk commodities and logistics operations domestically and around the world. Visit us online at www.cgb.com.

Job Description

Grain Merchandisers start as Originators, responsible for building customer relationships with producers. This relationship combined with competitive grain bids and excellent customer service is vital to the origination of bushels of grain for our facilities. Once a Grain Merchandiser starts to understand the grain business they can progress into many different roles:

Senior Grain Originator	CIF Trader	Vice President	Group Manager
Facility Manager	Barge Freight Trader	Regional Manager	

This Internship will provide a hands-on experience that will give the Intern a view of the Grain Merchandiser position at CGB. The Intern will be given some of the same training as a Grain Merchandiser Trainee as well as a meaningful special project to complete and present at the end of the Internship. The compensation package includes housing and salary.

You will be learning about many of the essential tasks of the Grain Merchandiser Trainee listed below:

- Learn how to purchase grain and key aspects of the grain business/grain marketing
- Establish and maintain customer relationships
- Determine customer requirements and communicate market changes and CGB products and services in a timely manner
- Issue and complete contracts and agreements
- Maximize customer value (determine best fit of products, services and needs)

Requirements:

- Working toward a 4 year Business or Agriculture degree
- Negotiating and problem solving skills
- Conflict management skills, interpersonal/people skills

To Apply:

Visit us online at www.cgb.com/careers



Consolidated Grain and Barge Co.
web: www.cgbgrain.com

